

Message Text

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PAGE 01 HAMBUR 00299 211627Z

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ACTION COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 FMC-01 USIA-12 DRC-01

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FM AMCONSUL HAMBURG

TO AMEMBASSY MOSCOW

INFO SECSTATE WASHDC 2840

AMCONSUL LENINGRAD

UNCLAS HAMBURG 0299

E.O. 11652: N/A

TAGS: BEXP, UR, GW, US

SUBJECT: PORT EQUIPMENT EXHIBITION, LENINGRAD, AUGUST 29 -
SEPT. 10, 1974

REF: MOSCOW 3591

1. CONGEN COMMERCIAL OFFICER DISCUSSED "INTERPORT '74 --
MECHANISATION AND AUTOMATION OF PORT AND PORT-TRANSPORT
OPERATIONS" EXHIBITION WITH EKKEHARD WENDER, ASSISTANT
TO THE MANAGEMENT OF OST-HANDEL CONSULTING, GMBH ON MARCH 20.
MR. WENDER GAVE US COPIES OF APPLICATION FORMS, PROGRAM, CON-
DITIONS OF PARTICIPATION, ETC. WHICH ARE BEING POUCHED TO
MOSCOW AND WASHINGTON.

2. MR. WENDER INFORMED US HE HAD BEEN IN MOSCOW AND DISCUSSED
THE EXHIBITION WITH FSO SWARTZ. OST-HANDEL ASSURED US THEY
WOULD WELCOME MORE U.S. EXHIBITIONS, BUT APPLICATIONS CLOSE
APRIL 1ST, WITH POSSIBILITY OF A TWO-WEEK GRACE PERIOD. FIRMS
INTERESTED IN EXHIBITING MIGHT WISH TO PROVIDE NAMES AND SPACE
REQUIREMENTS TELEGRAPHICALLY TO ASSURE SPACE WILL BE AVAILABLE.

3. LIST OF U.S. FIRMS PARTICIPATING IN EXHIBITION CONTAINS
27 NAMES, INCLUDING CATERPILLAR OVERSEAS, FMC EXPORT CORP.,
MORAN TOWING & TRANSPORTATION CO., AND EATON INTERNATIONAL.
FULL LIST BEING POUCHED.

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PAGE 02 HAMBUR 00299 211627Z

4. PROGRAM LISTS FOLLOWING EIGHT PRODUCT CATEGORIES:

A. MECHANIZATION AND AUTOMATION OF CONTAINER HANDLING IN HARBOURS AND RAILWAY TERMINALS.

B. LOADING AND UNLOADING OF CONTAINERS (20' AND 40')

C. CLEANING AND REPAIR FACILITIES FOR CONTAINERS AND VESSELS IN HARBOURS AND IN CONTAINER TERMINALS

D. PACKETING AND PALLETING EQUIPMENT.

E. TRANSPORT AND HANDLING EQUIPMENT FOR HARBOURS.

F. WAREHOUSE EQUIPMENT AND FACILITIES.

G. LOADING AND UNLOADING EQUIPMENT FOR CONVENTIONALLY PACKED GOODS.

H. SPECIAL EQUIPMENT AND FACILITIES FOR HANDLING GOODS IN HARBOURS AND TRAIN TERMINALS UNDER BAD WEATHER CONDITIONS.

5. APPLICANTS CAN CONTACT INTERPORT-74'S SECRETARIAT DIRECTLY AT:

OST-HANDEL CONSULTING GMBH
2 HAMBURG 20
HEILWIGSTRASSE 89
TELEPHONE (040) 47-20-28
TELEX: GGU 02-15-012

POST WILL ASSIST AS NECESSARY.BROGAN

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